# CS 396: Online Markets

# Lecture 10: Learning to Bid

## Last Time:

- auction theory
- second-price auction
- first-price auction
- complete information analysis (Nash equilibrium)
- incomplete information analysis (Bayes-Nash equilbrium)

#### Today:

- learning to bid
- full feedback
- partial feedback
- equilibrium of no-regret learning (coarse correlated equilibrium)

# Exercise: Optimal Bid

### Recall:

- cumulative distribution function:  $F_X(z) = \mathbf{Pr}[X < z]$
- uniform distribution on [0,1]:  $F_X(z) = z$
- first-price auction: highest bidder wins, winner pays bid.

#### Setup:

- you are bidding in a first-price auction
- other bidders with i.i.d. uniform bids on [0,1]

### **Questions:** your value is v = 1/2

- What should you bid against one other bidder?
- What should you bid against two other bidders?

# **Online Bidding**

"bidding in a repeated auction"

#### Model:

- repeated first-price auction
  - highest bidder wins (random tie-breaking)
  - winner pays bid
- static value  $v \in [1, h]$
- in round *i*:
  - bid  $b^i$
  - competing bid  $\hat{\mathbf{b}}^i \in [1, h]$
  - win if  $b^i > \hat{b}^i$
  - \* payoff:  $v b^i$
  - lose otherwise
  - \* payoff: 0
- feedback model:

- full: learn 
$$\hat{\mathbf{b}}_{i}^{i}$$

- partial: learn "win" or "lose"

## Discretization

"discretize bid space, run learning algorithm"

**Examples:** for bidder with value v

- linear discretization:  $\mathbf{b}_j = \mathbf{v} \epsilon j$  for  $k = h/\epsilon$
- geometric discretization:  $b_j = v (1 + \epsilon)^j$  for  $k = \log_{1+\epsilon} h \approx \frac{1}{\epsilon} \ln h$

Note: e.g.,

- with  $\mathbf{b}_j = \mathbf{v} (1 + \epsilon)^j$ ,
- on winning utility is  $\mathbf{v} \mathbf{b}_j = (1 + \epsilon)^j$ .

**Recall Thm:** *n* rounds, *k* actions, payoffs in [0, h]: EW  $\geq (1 - \epsilon) \operatorname{OPT} - \frac{h}{\epsilon} \ln k$ 

**Cor:** EW and linear discretization is: EW  $\geq (1 - 2\epsilon) \operatorname{OPT} - \frac{h}{\epsilon^2} \ln h/\epsilon$ 

**Cor:** EW and geometric discritization is: EW  $\geq (1 - 2\epsilon) \operatorname{OPT} - \frac{h}{\epsilon^2} \ln \frac{1}{\epsilon} \ln h$ 

Can solve for  $\epsilon$  to optimize per-round regret

**Q**: can these bounds be improved?

A: yes

Idea: non-uniform bounds on payoffs

- action j is bid  $b_j$ , payoff is either 0 or  $b_j$
- upper bound of *h* is lose.

# **Full Feedback**

"faster learning for full feedback"

**Recall:** Follow the Perturbed Leader (FTPL)

- learning rate  $\epsilon$
- hallucinate:  $v_j^0 = h \times$  "num tails of  $\epsilon$ -bias coin flipped in a row"
- let  $V_j^i = \sum_{r=1}^i v_j^r$
- in round *i* choose:  $j^i = \operatorname{argmax}_j \mathsf{v}_j^0 + \mathsf{V}_j^{i-1}$

### **Recall Analysis:**

- stability lemma: FTPL and BTPL do the same thing w.p.  $(1 \epsilon)$
- small perturbation:  $BTPL \ge OPT - \mathbf{E}[MAXPTRB]$

Idea: non-uniform hallucination:

- payoffs of action j are in [0,h\_j]\$
- hallucinate:  $\mathsf{v}_j^0=h_j\times$  "num tails of  $\epsilon\text{-bias}$  coin flipped in a row"

**Lemma:** hallucination for geometric discritizing  $\mathbf{E}[\text{MAXPTRB}] \leq h/\epsilon^2$ 

### **Proof:**

- **E**[geometric with rate  $\epsilon$ ] =  $1 \epsilon/\epsilon$
- $\mathbf{E}\left[\max_{j} \mathsf{v}_{j}^{0}\right] \leq \mathbf{E}\left[\sum_{j} \mathsf{v}_{j}^{0}\right] = \sum_{j} h_{j}(1-\epsilon)/\epsilon$
- geometric  $h_j = (1 + \epsilon)^j$
- $\sum_{j=0}^{k} (1+\epsilon)^j \le h \sum_{j=0}^{\infty} (1+\epsilon)^{-j} \le h \frac{1+\epsilon}{\epsilon}$
- $\mathbf{E}[\text{MAXPTRB}] \le h/\epsilon^2$

**Thm:** FTPL and geometric discritization is  $ALG \ge (1 - 2\epsilon) \operatorname{OPT} - \frac{h^2}{\epsilon}^2$ 

# Partial Feedback

"faster learning for partial feedback"

**Recall:** MAB Reduction to OLA

In round i:

1. 
$$\pi \leftarrow \text{OLA}$$

2. draw  $j^i \sim \tilde{\pi}$  with

$$\tilde{\pi}_j^i = (1 - \epsilon) \, \pi_j^i + \epsilon/k$$

- 3. take action  $j^i$
- 4. report  $\tilde{\mathbf{v}}$  to OLA with

$$\tilde{\mathbf{v}}_{j}^{i} = \begin{cases} \mathbf{v}_{j}^{i}/\pi_{j}^{i} & \text{if } j = j^{i} \\ 0 & \text{otherwise.} \end{cases}$$

**Recall Thm:** 

 $\mathbf{E}[MAB] \ge (1 - 2\epsilon) \operatorname{OPT} - \frac{h k}{\epsilon^2} \ln k$ 

**Recall Analysis:** 

Challenge 2: keep h small

**Idea 2:** pick random action with some minimal probability  $\epsilon/k$ 

**Lemma 2:** if  $\pi_i^i \ge \epsilon/k$  then  $\tilde{v}_i^i \le \tilde{h} = \frac{kh}{\epsilon}$ 

**Q:** improve this with  $h_i = (1 + \epsilon)^j$ ?

A: geometric exploration

- explore bid  $b_j = (1 + \epsilon)^j$  with prob.  $\propto (1 + epsilon)^j$
- $H = \sum_{j=0}^{k} (1+\epsilon)^j \approx h/\epsilon$
- $\tilde{h}_j = (1+\epsilon)^j H/\epsilon (1+\epsilon)^j \approx h/\epsilon^2$

**Thm:** MAB with geometric exploration  $\mathbf{E}[MAB] \ge (1 - 3\epsilon) \operatorname{OPT} - \frac{h}{\epsilon^3} \ln h / \epsilon^2$ 

# Equilibrium of No-regret Learning

"outcomes of games under learning"

Recall: mixed Nash: players indepently randomize

**Q:** would learning in repeated game converge to independent randomization?

A: not generally.

### Defn: coarse correlated equilibrium (CCE)

- mediator offers joint distributions of actions  $(a_R, a_C)$
- players either
  - follow mediator
  - pick any fixed outcome
- CCE if best response is to follow mediator

Example: rock-paper-sissors

	Rock	Paper	Sissors
Rock	<b>-6</b> ,-6	<b>-1</b> ,1	<b>1</b> ,-1
Paper	<b>1</b> ,-1	<b>-6</b> ,-6	<b>-1</b> ,1
Sissors	<b>-1</b> ,1	<b>1</b> ,-1	<b>-6</b> ,-6

 $\mathbf{Q:} \operatorname{Nash?}$ 

A: uniform mixing

**Q:** other CCE?

- payoff from following mediator: 0
- payoff from any fixed action:  $0 \times 2/3 6 \times 1/3 = -2$

Thm: play is no-regret iff distribution of play is CCE.

- suppose  $((a_R^0, a_C^0), \dots, (a_R^n, a_C^n))$  is no-regret
- no-regret for player R, for all  $a_R^*$ :  $\sum_i R_{a_R^i, a_C^i} \ge \sum_i R_{a_R^*, a_C^i}$
- consider mediator:
  - pick *i* uniformly from round  $\{1, \ldots, n\}$
  - recommend  $a_R^i$  to R and  $a_C^i$  to C.
- no-regret  $\Leftrightarrow$  CCE.